

Message Text

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 XMB-01 /015 W

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P R 111500Z APR 74

FM AMCONSUL ZAGREB

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 2394

AMEMBASSY BELGRADE PRIORITY

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PASS ALSO EXIM BANK

EO 11652: N/A

TAGS : ETRA, BEXP, YO

SUBJECT : FOUNDRY EXPANSION IN SLAVONSKA POZEGA

REF : STATE 068252

1. FOLLOIING RECEIPT REFTEL, CONGEN CONTACTED FOUNDRY WHICH URGED THAT SHALCO SUBMIT ITS BID IMMEDIATELY, IF US FIRM SERIOUSLY INTERESTED.
2. REQUEST USDOC PASS FOREGOING SHALCO ASAP; SUGGEST FIRM REPRESENTATIVE MIGHT WISH SCHEDULE VISIT TO FOUNDRY NEAR FUTURE TO PRESENT AT LEAST OUTLINE ITS PROPOSAL. DURING SUCH VISIT, SHALCO REP MIGHT ALSO EXPLORE INFORMALLY SOLUTION ENGINEERING COST WHICH INDEED UNRECOVERABLE IF FIRM LOSES COMPETITION.
3. AS REPORTED PREVIOUSLY, WE BELIEVE FOUNDRY STRONGLY INTERESTED IN ATTRACTING COMPETITIVE AMERICAN BID (AS EVIDENCED BY ITS INDICATED WILLINGNESS TO DISCUSS WEAKNESSES IN COMPETING WESTERN EUROPEAN OFFERS). THEREFORE, IF SHALCO'S INTEREST SEEMS SHAKY, REQUEST THAT USDOC CONTACT OTHER POTENTIAL AMERICAN FIRMS. PREREQUISITE WOULD BE ABILITY AND INTEREST FOR TIMELY AND THOROUGH FOLLOW-THROUGH. REPRESENTATIVE WOULD NEED TO VISIT FOUNDRY VERY SOON, BE COMPETENT EXAMINE KEY PARAMETERS OF PROJECT, AND BE ABLE PUT TOGETHER BASIC OFFER QUICKLY.

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4. POST WOULD GREATLY APPRECIATE BEING APPRISED RESULTS USDOC
EFFORTS SINCE ECON/COMMERCIAL OFFICER CONSIDERING VISIT TO
SLAVONIA WEEK APRIL 22 AT WHICH TIME HE COULD, IF DESIRABLE,
ALSO VISIT FOUNDRY TO LEND SUPPORT TO APPROPRIATE US FIRM(S).
WILSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESS FIRMS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 11 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ZAGREB00281
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740085-0480
From: ZAGREB
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740446/aaaabpyr.tel
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Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: STATE 068252
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Review Comment: n/a
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Review Date: 05 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 JUL 2002 by cunninfx>; APPROVED <06-Aug-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
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30 JUN 2005

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